

01

"Nearly 75% of organizations have a recognition program (despite the fact that only 58% of employees think that their organizations have recognition programs."

> BERSIN BY DELOITTE, THE STATE OF **EMPLOYEE RECOGNITION, 2012**

02

Career opportunities, recognition, and organization reputation are consistently top engagement drivers.

> AON HEWITT, 2012 TRENDS IN GLOBAL EMPLOYEE ENGAGEMENT "The number-one reason

03

most Americans leave their jobs is that they don't feel appreciated. In fact, 65% of people surveyed said they got no recognition for good work last year."

GLOBAL EMPLOYEE ENGAGEMENT

> AON HEWITT, 2012 TRENDS IN

04

"Organizations with recognition programs which are highly effective at enabling employee engagement had 31% lower voluntary turnover than organizations with ineffective recognition programs."

05

of organizations provide managers with the necessary tools for rewards and recognition.

> BERSIN BY DELOITTE, THE STATE OF EMPLOYEE RECOGNITION, 2012

> ABERDEEN GROUP, THE POWER OF EMPLOYEE RECOGNITION, 2013

60%

of Best-in-Class organizations stated that employee recognition is extremely valuable in driving

06

individual performance. > ABERDEEN GROUP, THE POWER OF EMPLOYEE RECOGNITION, 2013

80

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"Organizations that rated themselves "proficient" in workforce data analysis were far more likely to rate their business leaders as "satisfied" with workforce data, to draw connections between retention and recruiting, to calculate HR's impact on business strategy, and even, among publicly traded companies, more likely to financially outperform those who rated themselves as "deficient" at workforce data analysis."

regularly when recruiting.

> HCI/TALEO, THE BUSINESS IMPACT OF

TALENT INTELLIGENCE, 2012

customer satisfaction. > SHRM/GLOBOFORCE EMPLOYEE **RECOGNITION SURVEY, 2012**

41% of companies that use peer-

to-peer recognition have seen

marked positive increases in

14%



of senior managers view recognition programs

46%

as an investment rather

than an expense.

> WORLDATWORK, TRENDS IN EMPLOYEE

RECOGNITION, 2013

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> WORLDATWORK, TRENDS IN EMPLOYEE RECOGNITION,2011

A full 14% [of companies] indicated that their

organization features [recognition] programs

organizations better align engagement with business objectives and improve performance." "43% of Best-in-Class organizations have access to metrics on recognition efforts, compared to 18% of All Others.

Being able to track the effectiveness of

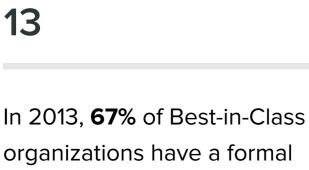
engagement and recognition efforts can help

Companies with strategic recognition reported a mean employee

turnover rate that is 23.4% lower than retention at companies without any

recognition program.

> SHRM/GLOBOFORCE EMPLOYEE RECOGNITION SURVEY, 2012

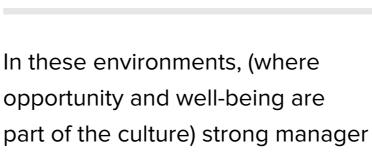


compared to **58%** of Best-in-Class

organizations in 2012.

recognition program in place,

> ABERDEEN GROUP, THE POWER OF **EMPLOYEE RECOGNITION, 2013**



employee performance increases

performance in recognizing

engagement by almost 60%.

> TOWERS WATSON, TURBOCHARGING EMPLOYEE ENGAGEMENT: THE POWER OF RECOGNITION FROM MANAGERS, 2009

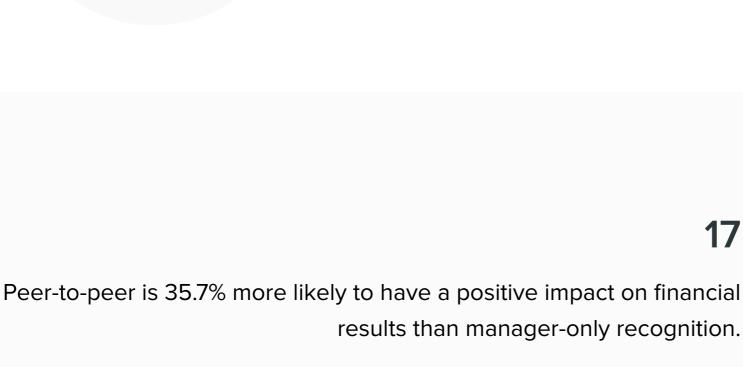
Organizations with the most sophisticated recognition practices are 12 times more likely to have strong business outcomes. > BERSIN BY DELOITTE, THE STATE OF EMPLOYEE RECOGNITION, 2012

Organizations with strategic recognition programs in place exhibit 28.6% lower frustration

levels than companies without

recognition programs.

> SHRM/GLOBOFORCE EMPLOYEE **RECOGNITION SURVEY, 2012**



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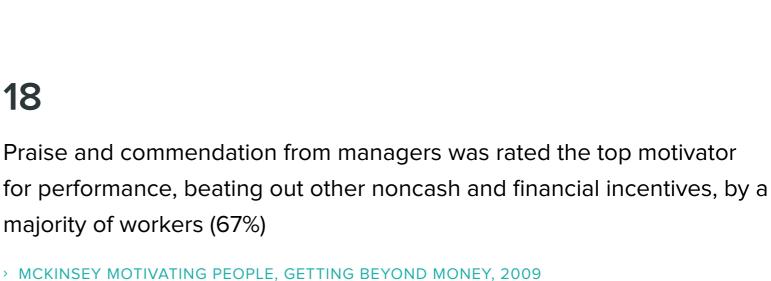
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results than manager-only recognition.

> SHRM/GLOBOFORCE EMPLOYEE RECOGNITION SURVEY, 2012

majority of workers (67%)

20





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on recognition activities." > WORLDATWORK, TRENDS IN EMPLOYEE RECOGNITION, 2011

Organizations invest in

recognition in a big way –

spending roughly 1% of payroll

who know that they will receive recognized, the entity's average core for employee results was recognition for acting on the brand approximately 14% higher than in promise will have a v to do so.

more of payroll on recognition, 85% see a positive impact on engagement.

When companies spend 1% or

> SHRM/GLOBOFORCE EMPLOYEE **RECOGNITION SURVEY, 2012**

"In those organizations in which

individual employees or teams are

organizations in which recognition

> BERSIN BY DELOITTE, THE STATE OF

EMPLOYEE RECOGNITION, 2012

does not occur."

WORKPLACE

business results.

> BERSIN BY DELOITTE, THE EMPLOYEE RECOGNITION MATURITY MODEL, 2012

When asked what leaders could do more of to improve engagement, 58% of respondents replied "Give recognition."

> PSYCHOMETRICS, A STUDY OF EMPLOYEE ENGAGEMENT IN THE CANADIAN WORKPLACE 2010

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www.salesscreen.com

Infographic crafted by

Recognition is an important

psychological need. Employees

> GALLUP, 2013 STATE OF THE AMERICAN

Our research finds that those organizations with the most mature employee recognition approach are 12 times more likely to have strong